Overview

We are a leading global provider of Network Security Appliances for Carriers, Data Centers, Enterprises (NGFW) and Distributed Offices (UTM). Through constant innovation of in-house ASICs, hardware systems, network software, management capabilities and security research we have consistently outperformed the market.
### IDC Worldwide Security Appliance Market Share Q3 2013(1)

<table>
<thead>
<tr>
<th>Rank</th>
<th>Company</th>
<th>Market Share %</th>
<th>Growth Y/Y</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Cisco</td>
<td>15.9</td>
<td>6%</td>
</tr>
<tr>
<td>2</td>
<td>Check Point</td>
<td>12.4</td>
<td>5%</td>
</tr>
<tr>
<td>3</td>
<td><strong>FORTINET</strong></td>
<td><strong>6.4</strong></td>
<td><strong>16%</strong></td>
</tr>
<tr>
<td>4</td>
<td>Juniper</td>
<td>6.2</td>
<td>(16%)</td>
</tr>
<tr>
<td>5</td>
<td>Palo Alto Networks</td>
<td>5.3</td>
<td>46%</td>
</tr>
<tr>
<td>6</td>
<td>McAfee</td>
<td>5.1</td>
<td>2%</td>
</tr>
<tr>
<td>7</td>
<td>Blue Coat</td>
<td>4.6</td>
<td>6%</td>
</tr>
<tr>
<td>8</td>
<td>Barracuda</td>
<td>2.9</td>
<td>16%</td>
</tr>
<tr>
<td>9</td>
<td>Others</td>
<td>41.8</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>TOTAL</strong></td>
<td><strong>100%</strong></td>
<td></td>
</tr>
</tbody>
</table>

*Market Size $8.5B*

Fortinet is the 3rd largest Network Security Appliance vendor

### IDC 3-year Market Trending Q2 2013(1)

1. **Cisco** 15.9 6%
2. **Check Point** 12.4 5%
3. **FORTINET** 6.4 16%
4. Juniper 6.2 (16%)
5. Palo Alto Networks 5.3 46%
6. McAfee 5.1 2%
7. Blue Coat 4.6 6%
8. Barracuda 2.9 16%
9. Others 41.8

*TOTAL 100%

**Market Size $8.5B**

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(1) IDC Worldwide Security Appliances Tracker, December 2013 (market share based on factory revenue)
Fortinet’s mission is to deliver the most innovative, highest performing network security platform to secure and simplify your IT infrastructure.

IDC Network Security Market Evolution

(1) IDC Market Forecasts (except Advanced Threat Protection, which is a Fortinet estimate)
Performance

Fortinet’s purpose-built hardware and software provide industry-leading performance for the most demanding networking environments. Our integrated architecture provides extremely high throughput and exceptionally low latency, minimizing packet processing while accurately scanning the data for threats. Custom FortiASIC™ processors deliver content inspection at multi-Gigabit speeds.

Security

Fortinet delivers a robust set of signature-based, heuristic, and advanced security technologies on top of a core high speed firewall and VPN foundation. These include intrusion prevention, application control, anti-malware, anti-spam, web filtering and more.

Simplify

Intelligence applied to deep content inspection across multiple vectors on a single high performance system presents many consolidation opportunities organizations rely on Fortinet for.
Defend the Enterprise
Fortinet's industry-leading Next Generation/Edge Firewall appliances deliver multi-vector threat protection with superior throughput.

Enterprise-Class Protection for SMB Networks
Fortinet pioneered the concept of Unified Threat Management (UTM) and gives you the most comprehensive range of Network Security functions available in a single, high performance and cost-effective device.

Performance and Flexibility for the Data Center
Fortinet's high capacity Firewall technologies deliver the exceptional throughput and ultra-low latency you need while enabling the security, flexibility, scalability and manageability you demand in an edge or core platform.

Distributed Enterprise, Centralized Security
Fortinet's ecosystem of integrated security and management products operates together to secure your employees, remote offices, and corporate data centers.

High Performance Network Security that Gives MSSPs the Edge
Fortinet products empower Managed Security Service Providers with best-in-breed, innovative security that fits any size network, from small and medium organizations to enterprise, data center and service providers.

Security for Next-Generation Carrier Networks
Fortinet understands the challenges of deploying a next-generation network architecture that is able to deliver feature-rich, high-speed digital services efficiently and securely.
Gartner Magic Quadrant for Unified Threat Management

As of July 2013

Source: Gartner (July 2013)
FortiOS

The Fortinet FortiGate line combines the FortiOS™ security operating system with FortiASIC processors to provide a comprehensive, high performance array of security and networking functions including:

High-End Appliances

Fortinet’s industry-leading, High Performance Network Security Platforms deliver Next Generation Firewall (NGFW) security with exceptional throughput, ultra low latency, and multi-vector threat protection that make them the ideal solution for your most demanding network enterprise-class environments.

<table>
<thead>
<tr>
<th>Product Models</th>
<th>FortiGate 3000 to 5000 Series</th>
</tr>
</thead>
<tbody>
<tr>
<td>Firewall Throughput</td>
<td>40 Gbps - 560 Gbps</td>
</tr>
<tr>
<td>IPS Throughput</td>
<td>6 Gbps - 109.2 Gbps</td>
</tr>
<tr>
<td>Max Sessions</td>
<td>10 M - 280 M</td>
</tr>
<tr>
<td>Session Setup Rate</td>
<td>200 K/s - 2.3 M/s</td>
</tr>
</tbody>
</table>
Mid-Range Appliances

Our family of proven, versatile High Performance Network Security Platforms enables you to find the right blend of performance and price to meet your unique requirements. Fortinet offers you more models and security technology options than any other vendor on the market.

Entry-Level Appliances

You need comprehensive enterprise-class protection for your smallest locations, remote offices, customer premise equipment (CPE) and retail networks. FortiWiFi™ devices offer the advantage of acting as a thick access point, with integrated wireless functionality built in that provides visibility and control of all your wired and wireless traffic, eliminating potential security blind spots and the cost and complexity of a separate wireless network.
High Performance Network Security

**Data Center (DCFW)**
Data Center network solutions provide perimeter and core firewall, intrusion prevention, and application-level security to physical, virtual, and cloud environments for enterprises and service providers.

**Application Delivery Network Solutions**
Fortinet’s high-performance, secure Application Delivery Network (ADN) solutions provide the devices and services you need to guarantee 100% availability of your mission critical applications.

**Extended NGFW**
FortiGate as a next generation firewall delivers the greater visibility and control you need with 5 times faster performance than competitive offerings, and more security. Further, your FortiGate NGFW can be easily extended to address advanced persistent threats and authentication of users with FortiSandbox and FortiAuthenticator.

**Connected UTM**
Connected UTM integrates Fortinet’s UTM appliances, wireless access points, wireless WAN extender, switches, endpoint protection and IP telephony. It simplifies complex networks and improves visibility and management, while ensuring seamless policy enforcement.

**Management**
Fortinet’s Management products suite includes FortiManager for Central Policy and Object Management, FortiAnalyzer for Log Analysis, Reporting and Vulnerability Management (FortiScan). For smaller customers, hosted logging and reporting is available with the FortiCloud service.

Virtual Appliance version available for these products.
**High Performance Network Security**

**FortiGuard™ Threat Research and Response**

Our FortiGuard Labs’ global research team continuously monitors the evolving threat landscape. More than 200 researchers provide around the clock coverage to ensure your network stays protected. They deliver rapid product updates and detailed security knowledge, providing protection from the latest threats.

**FortiGuard Services**

www.fortiguard.com

**Network Security Platforms**

The award-winning FortiGate Network Security Platform delivers unmatched performance and protection while simplifying your network. Fortinet offers models to satisfy any deployment requirement.

There are several utilities such as FortiConverter which automates the conversion of existing Firewall Policies and FortiPlanner which helps optimize WiFi installations.
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